

Helping strengthen organizations



Contract Analysis Tool

In addition to superior savings, HPS Members have access to our exclusive, value-added programs, like our free Contract Analysis Tool (CAT).

CAT gives our Members information they can use to make better decisions in controlling their costs. Specifically designed for those who use our dietary program, it provides an easy way to maximize savings by monitoring spending to ensure purchases are of items included in the HPS regional contracts.

In a nutshell, CAT lets you see your real-time purchase history, how much you are spending per food category, and your spending per manufacturer. It also provides a robust budgeting tool that can be used to track spending by location and also project how anticipated or desired increases and changes will affect your bottom lines. It even lets you create a dietary budget from scratch faster and simpler than you can imagine.

For example, if you wanted to change from one brand of ice cream to another, what impact would that have on your budget? Or, if a location wanted to add a special monthly meal, what would that impact be? CAT can show you in just mere seconds.

Through CAT, HPS displays the daily invoice data we receive from our dietary distributor for each HPS Member. With this unique collection of data, CAT elevates your relationship with HPS from simply providing cost savings through purchasing volume and rebates to giving you the tools and reports to make the best decisions on how you spend, develop and manage your budgets and programs. Reports include:

- Program Participation Savings—allowances and rebates
- Contract Utilization—purchase patterns
- Budget vs. Spend—tools to monitor spend
- Class of Trade Comparison—compare what other Members purchase
- Manufacturer Purchasing Trends—Velocity Reports by manufacturer

CAT even automatically issues email reports designed to help Members better manage and understand their participation in the food program.

HPS Members: If you want to sign up for this free service, go to www.hpscat.com. Questions about CAT? Ask your region manager or email cat@hpsnet.com.

HPS is group purchasing organization that serves the needs of more than 3,600 Members in 20 states. Member-owned and operated since 1949, our core membership base is made up of organizations that have a direct impact on the communities they serve, from schools to hospitals to senior living facilities and more.

For essentially everything you would need to run your organization, we put vast purchasing power in your hands without losing focus on your individual needs.